





# **Ethically minded** by rocation

Ingredients travelling for miles and miles, unregulated farming, deforestation... What if luxury food - and especially luxury chocolate - were to see difficult times because of environmental. social and health issues?

At Valrhona, we have always looked at how our business and products impact people and the planet. We didn't waste any time deciding on the position we wanted to take. As of 2002, we formalized our sustainable development strategy through the Live Long program. From that moment, we defined ourselves as a company whose mission statement, "Together, good becomes better", conveys the strength of the commitment.

The cocoa industry we work for each day is fair and sustainable, respecting people, resources and the planet. 100% of our cocoa beans can be traced right back to the producers, so we can link up with our 16,979 producers to improve their living conditions, help their children access education and support them to adopt sustainable farming practices, while we also ensure our supply chain isn't associated with any deforestation.

Within this approach, we have also enacted a daily commitment to making gastronomy more ethical. Its purpose is to create a collective movement which brings together everyone working in gastronomy to challenge the status quo and, together, invent new ways of doing things.

As we think about our dietary future, we have reimagined how we choose local ingredients, respect seasonality, recycle waste, generate a circular economy, reduce wasted energy and food, respect biodiversity, and showcase the value of community. So many practices re-examined from the perspective of the future of our food.

This is how we have invented, now and for future generations, gastronomy that tastes great, looks great, and does great things for the world. So that everyone can help to drive change and take part, the ultimate best practice reference – The Ethical Gastronomy Handbook - is available to support our partners through the transition. It was with this same attitude to sharing a new vision for gastronomy that Valrhona's Experimental Pastry Chef, Frédéric Bau, provided us with recipes for pastries that were healthier, more ethical and as delicious as ever in his book Reasonable Indulgence.

Thanks to this continuous hard work, in January 2020 Valrhona was proud to win certification from a very demanding organization, B Corporation<sup>®</sup>. B Corporation certification rewards the world's most committed companies that put equal emphasis on economic, societal, and environmental performance. This certification is tangible proof that we take our chocolate's impact seriously.

Doing good things with good food has never been more usgent.





#### PIONEERS OMBRÉ

- DOUBLE FERMENTATION
- BLOND
- CHOCOLATE CONCENTRATE
- INSPIRATION



#### 3. PRALINÉS & CO

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CARAMELIZED PRALINÉS
NUTTY PRALINÉS
GIANDUJA-STYLE
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# PIONEERS

# **Pioneers**

Having always been a pioneer, Valrhona is constantly innovating so that we can inspire you and help you explore your creativity.



A chocolate that is free from gastronomy's established conventions, with an intriguing indulgence blended with powerful cocoa flavors. Now is the time to reveal all the ideas you have never dared to express and redefine your creativity.

#### **OMBRÉ** TAKE THE PLUNGE INTO A NEW WORLD

A chocolate that is free from gastronomy's established conventions, with an intriguing indulgence blended with powerful cocoa flavors. Now is the time to reveal all the ideas you have never dared to express and redefine your creativity.







This range of chocolates is an invitation to discover a new aromatic territory. The combination of milk and intense cocoa notes makes your creations intensely flavorful and opens the way for some interesting pairings.

> Rémi Poisson Pastry Chef Instructor L'École Valrhona



#### HUKAMBI 53% Single Origin Brazil cocoa & **BITTERNESS**

#### OUR PARTNER M. LIBÂNIO IN BRAZIL

Valrhona first encountered M. Libânio in the state of Bahia in the late 2000s. The company is driven by a philosophy that promotes harmony between people, soils and plants so that all can live together in a sustainable environment. The company is located in one of the richest ecosystems in the world, the Mata Atlantica, an area which has been named a Biosphere Reserve by UNESCO. M. Libânio's employees use the "Cabruca" system which involves allowing taller trees such as fruit trees to grow above smaller varieties such as cacaos. Recently, M. Libânio has developed a modern agroforestry system which grows cocoa under the shade cast by rubber trees. Today, their plantations are certified by the Rainforest Alliance.

To find out more about our partner M. Libânio and our social and environmental initiatives, visit partners.valrhona.com



NAME CODE COCOA % COMPOSITION Sugar 25% 49787 53% HUKAMBI Milk 21% Fat 45%

USE WITHIN\* Calculated based on the date of manufacture. 🖞 Ideal use 🖉 Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content



COCOA-RICH, WITH NOTES OF CEREALS

Hukambi's surprising blend of cocoa, bitter and lightly shortbread-inflected notes ushers us in to discover the mysteries of the fauna and flora living in the shadows of Brazil's ancient forests.











#### **DOUBLE FERMENTATION** CREATED IN 2015

To create a new signature flavor, after over 10 years of working hand in hand with partner producers, Valrhona has revolutionized the way it processes its cocoa in plantations.

## BLOND

With Dulcey, we wanted to break free from the traditional world of white chocolate. It is an ode to creativity and boldness that is revolutionizing the pastry-making world. The name "Dulcey" is now a byword for the mellow flavor found in this special blond chocolate.

12219 **ITAKUJA 55%** 

Single Origin Brazil cocoa

FRUITY & PASSION FRUIT



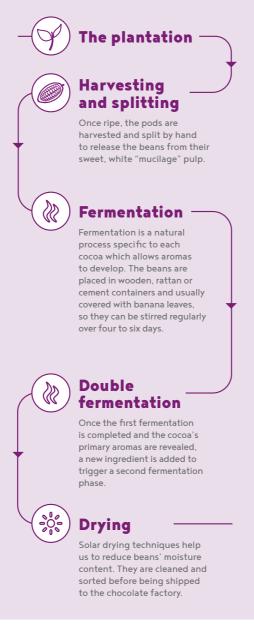
Itakuja's cocoa-rich, passion fruit notes dance a passionate samba to the beat of Bahia's famous carnival.

#### 13757 **KIDAVOA 50%**

Single Origin Madagascar cocoa COCOA-RICH, FRUITY & BANANA

Kidavoa's cocoa-rich banana notes lend it a warm, melodic tone straight out of a Madagascan a cappella choir.

Both Itakuja (made with passion fruit purée) and Kidavoa (whose cocoa beans are combined with banana) are free from added flavors.



v.,

31870

CREATED IN 2008

Made from the same blend of luxury cocoas as Guanaja, P125 Cœur de Guanaja 80% is less sweet than a traditional couverture chocolate, and its increased dry cocoa content heightens its aromatic power. This chocolate concentrate does not contain any added cocoa butter.

DID YOU KNOW? WHY IS CŒUR DE GUANAJA **ALSO CALLED P125?** 

When it was marketed in Japan it was felt to be 25% more powerful than Guanaia. so it was renamed P125. P = Power 100 = Guanaja's aromatic intensity 25 = 25% more intense than Guanaja



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NAME	CODE	MIN. COCOA %	COMPOSITION	COATING	MOLDING	BARS	MOUSSES	CRÉMEUX, GANACHES	ICE CREAM & SORBETS	USE WITHIN*	PACKAGING
ITAKUJA	12219	55%	Sugar 44% Fat 37%	-	0	U	0	0	0	14 months	3kg bag of fèves
KIDAVOA	13757	50%	Sugar 34% Milk 15% Fat 39%	-	0	U	0	0	0	14 months	3kg bag of fèves

NAME	CODE	MIN. COCOA %	COMPOSITION	COATI
BLOND DULCEY	31870 27008	35% cocoa butter	Sugar 29% Milk 24% Fat 43%	0
P125 CŒUR DE GUANAJA	6360 8234	80%	Sugar 19% Fat 38% No added cocoa butter	-

USE WITHIN\* Calculated based on the date of manufacture. 🖖 Ideal use 🖞 Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content

**BLOND DULCEY 35%** 

NOTES OF SHORTBREAD & A HINT OF SALT

With its very subtly salty, mellow shortbread flavor, Dulcey and its caramelized milky tones conjure up our childhoods before our very eyes, stirring up a whirlwind of delicious, uniquely personal memories.

## **CHOCOLATE CONCENTRATE**

#### 6360 **P125 CŒUR DE GUANAJA**

COCOA-RICH AND ROASTED NOTES

P125 Cœur de Guanaja 80% brings a more intense chocolate flavor and a softer, more melting texture to lots of recipes (including ice creams and ganaches).

A P125 CŒUR DE GUANAJA is not suitable for tempering, molding or coating.





Inspiration is Valrhona's first range of fruit couvertures, created with natural flavors and colors. All Valrhona's chocolate-making expertise has been used to develop this technical feat which combines the unique texture of couverture chocolate with the intense flavor and color of fruit.

#### FRUIT COUVERTURES



15391

#### **STRAWBERRY INSPIRATION CANDIED FRUITS & STRAWBERRY**

The sweet, candied notes of Strawberry Inspiration call to mind the joy of a spoonful of fresh fruit jam.



#### 19999 **RASPBERRY INSPIRATION**

CANDIED FRUIT & RASPBERRY

Raspberry Inspiration, with its hint of acidity, evokes the cheerful scent of homemade raspberry jam.



#### 15390 **PASSION FRUIT** INSPIRATION

**TROPICAL FRUIT & PASSION FRUIT** 

The tropical, tangy notes of Passion Fruit Inspiration hint at the freshness of a passion fruit sorbet under the summer sun.



FRUIT

COCOA BUTTER

and a pinch of lecithin

100% NATURAL FLAVOR

& COLOR

No preservatives, added colors or artificial flavors

SUGAR



#### 19998 **YUZU INSPIRATION**

**CITRUS FRUIT & YUZU** 

Yuzu Inspiration wonderfully expresses the sweetness and bitterness of the yuzu, an iconic Japanese citrus fruit, dazzling like the rays of the rising sun.



#### 14029 **ALMOND INSPIRATION**

NUTS & SWEET ALMOND

The sweet, fresh almond notes of Almond Inspiration take us on a stroll through an almond orchard on a beautiful summer's day.

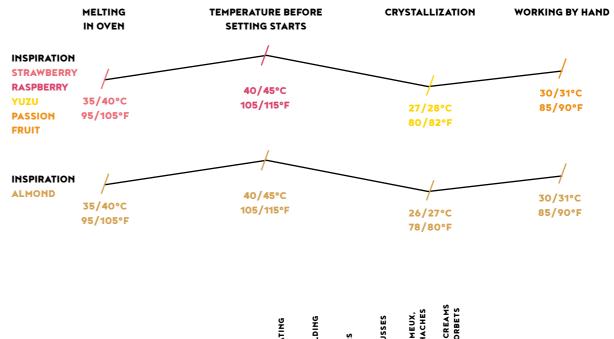
#### **RECIPE INSPIRATION**

Get some fresh inspiration thanks to our delicious fruity recipes!



#### TEMPERATURES FOR TEMPERING BY HAND





NAME	CODE	COMPOSITION	COATIN	могрі	BARS	MOUSS	CRÉME GANAO	ICE CR & SORI	USE WITHIN*	PACKAGING
STRAWBERRY INSPIRATION	15391	Cocoa butter 38% Powdered strawberry 14% Sugar 47% - Fat 39%	-	U	0	0	0	-	10 months	3kg bag of fèves
RASPBERRY	19999	Cocoa butter 36% Powdered raspberry 12% Sugar 52% - Fat 37%	-	U	0	0	0	-	10 months	3kg bag of fèves
PASSION FRUIT	15390	Cocoa butter 32% Powdered passion fruitjuice 17% Sugar 60% - Fat 34%	-	U	0	0	0	-	10 months	3kg bag of fèves
YUZU INSPIRATION	19998	Cocoa butter 34% Powdered yuzu juice 2% Sugar 55% - Fat 35%	-	0	U	0	0	-	10 months	3kg bag of fèves
ALMOND INSPIRATION	14029	Cocoa butter 31% Almond cake powder 31% Sugar 39% - Fat 42%	0	0	0	U	U	0	14 months	3kg bag of fèves







# COUVERTURES

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# Couvertures

#### Valrhona's chocolate-making expertise empowers taste artisans to explore endless creative possibilities and devise their own personal signatures.

It all starts with the **selection of raw ingredients**, particularly the **cocoa beans**: Valrhona's sourcing team travels the world to select the finest, most unique cocoas directly from plantations.

We distinguish blended chocolates from single origin chocolates. When blending chocolates, our taste experts characterize the sensory profile of each batch of cocoa and **meticulously blend the aromatic** profiles that are typical of each origin until they achieve a constant and unique taste.

Single origin chocolates, meanwhile, are split into two groups: Single origin grands crus, which are available permanently, and cuvées from small plantations, which are available in limited quantities. Both groups are representative of a single country's aromatic profile.

Long-term taste quality and consistency are guaranteed by our expert know-how and the care we lavish on each manufacturing stage.

Are you looking for a chocolate that is full of character, capturing all the flavor of one or more terroirs? Explore the chocolates in our cocoa library.



Being a partner means supporting a diversified model for agriculture including in cocoa farming - which works alongside other crops such as fruit and citrus trees. This way, producers' income is diversified and more secure.

> Julien Desmedt Sourcer



Dominican Republic Plantatio

## **CUVÉES**

#### TAKE THE RISK OF EXCELLENCE

- This is where the story begins: a Valrhona sourcing expert discovers a small cocoa plantation close to the equator. A connection between people, a heart-winning new and promising terroir.
- Join us in the challenge of polishing these diamonds in the rough into precious treasure that lets all the flavors of where they were grown shine through.
- Let's work together to create a cocoa industry that is fairer, more sustainable, and better for the planet.
- Treat your customers to rare chocolate with an unexpected, unique taste; whisk them away on a journey with your exceptional creations.



Examples of exclusive origins (not guaranteed throughout the year)

#### A UNIQUE TASTE AND FRESH, NEW ORIGINS

Our sourcing team travel the world looking for cocoa with distinctive aromatic profiles in fresh new countries to offer you a unique and rare product.

> Discover the defining characteristics and history of our latest Cuvées at valrhona.com.



#### A TANGIBLE COMMITMENT ON PLANTATIONS

For each of our Cuvées, a tangible commitment that reflects our three pillars of ethical cocoa:

Improving the living and working conditions of local communities

Environmental protection

**Preserving** terroirs and tastes



#### SINGLE ORIGIN GRAND CRUS

These chocolates can be characteristic of one or more terroirs. Similarly to a product with a protected geographical indication, Grand Cru Single Origin chocolates are truly representative of their origin's aromatic profile, so they reveal all the finesse and intensity of their home terroir.

DARK



#### 25295 **TULAKALUM 75%**

#### Single Origin Belize cocoa

FRUITY & TANGY, WITH A COCOA NIB FLAVOR -

Tulakalum's fruity intensity and powerful cocoa nibs dreamily encapsulate the gorgeous biodiversity of Belize, an endlessly colorful country with rich culture and histories.



#### 31508 **MILLOT 74%**

Single Origin Madagascar cocoa

FRUITY, TANGY & FULL-BODIED

The intensity of Madagascar's untouched nature finds its likeness in Millot chocolate, with its powerful tangy and bittersweet flavors and its notes of fruit and cocoa nibs.



				COATING	MOLDING	ŝ	MOUSSES	CRÉMEUX, GANACHES	CREAMS ORBETS		
NAME	CODE	MIN. COCOA %	COMPOSITION	60	МО	BARS	мõ	CRÉ GAI	ы с С	USE WITHIN*	PACKAGING
TULAKALUM	25295	75%	Sugar 25% Fat 43%	0	0	0	0	U	0	18 months	3kg bag of fèves
MILLOT	31508	74%	Sugar 26% Fat 44%	0	0	0	0	U	0	18 months	3kg bag of fèves
ARAGUANI	4656	72%	Sugar 27% Fat 44%	0	0	0	0	0	0	18 months	3kg bag of fèves
ANDOA NOIRE	12515	70%	Sugar 29% Fat 42%	0	0	U	0	0	0	18 months	3kg bag of fèves
NYANGBO	6085	68%	Sugar 31% Fat 41%	0	0	0	0	0	U	18 months	3kg bag of fèves
ALPACO	5572 19851	66%	Sugar 32% Fat 41%	0	U	U	0	U	0	18 months	3kg bag of fèves 12kg box of fèves
KALINGO	9789	65%	Sugar 34% Fat 39%	0	0	0	0	0	0	14 months	3kg bag of fèves
MANJARI	4655 117	64%	Sugar 35% Fat 39%	0	0	0	0	0	0	14 months	3kg bag of fèves 3 × 1kg slabs
TAÏNORI	5571	64%	Sugar 35% Fat 38%	0	0	0	0	0	(	18 months	3kg bag of fèves
ILLANKA	9559	63%	Sugar 36% Fat 37%	0	0	0	0	0	0	14 months	3kg bag of fèves
MACAÉ	6221	62%	Sugar 37% Fat 39%	0	0	0	0	0	Ø	18 months	3kg bag of fèves
ITAKUJA	12219	55%	Sugar 44% Fat 37%	-	0	U	0	0	0	14 months	3kg bag of fèves



#### 4656 **ARAGUANI 72%**

Single Origin Venezuela cocoa

SWEETLY SPICED. WOODY & FULL-BODIED

Araquani's touch of vanilla, woody notes and hint of bitterness take you on an adventure through Venezuela's mountains, forests and saltwater lakes.



#### 12515 **ANDOA NOIRE 70%**

#### Single Origin Peru cocoa

FRUITY, WOODY & BITTERNESS

Andoa Noire's nutty notes conjure up Peru's warm, fragrant air, while its hints of woodiness and bitter edge seem to melt into the tranquil twilight atmosphere.







4655

MANJARI 64%

Single Origin Madagascar

cocoa

FRUITY, TANGY & BERRIES

#### 9789 **KALINGO 65%**

Single Origin Grenada cocoa

BALANCED, RIPE FRUIT & VANILLA BEAN

Grenada is an island in the West Indies known for its powerful herbs and spices, giving Kalingo's cocoa its unique notes of ripe fruit, camphor and vanilla bean.

With its fleshy notes of tangy red berries, each bite of Manjari takes you on a voyage to Madagascar - also known as the "Scented Isle" - where amazing cacao trees, delicious fruit and wonderful spices all grow.

#### 6221 MACAÉ 62%

Single Origin Brazil cocoa

FRUITY, TOASTED NUTS & BLACK TEA

Macaé's deep notes of black tea and toasted nuts take you on a timeless, spellbinding journey through Brazil's ancient Atlantic Rainforest: Mata Atlantica







#### 6085 NYANGBO 68%

Single Origin Ghana cocoa

SWEETLY SPICED, ROASTED AND VANILLA -

Nyangbo's spiced, roasted, and vanilla notes bring you on a journey to Ghana's rich mustard-colored earth.



#### 5572 ALPACO 66%

Single Origin Ecuador cocoa

SWEETLY SPICED, NUTS & WOODY -

Alpaco's accents of nuts and woody notes take you sailing down the Amazon River through its lush wilderness.



#### 5571 TAÏNORI 64%

Single Origin Dominican Republic cocoa

BALANCED, FRUITY & YELLOW FRUIT

Taïnori's notes of tangy yellow fruit are reminiscent of the lavish fruit you'll find in the Dominican Republic's early-morning markets.



#### 9559 ILLANKA 63%

Single Origin Peru cocoa

FRUITY, TOASTED NUTS & SWEETNESS

lllanka takes you on a journey through the peaks and valleys of the Peruvian Andes as its unique flavor profile dramatically sways between smooth sweetness and fruity and nutty notes.



#### 12219 **ITAKUJA 55%**

Single Origin Brazil cocoa FRUITY & PASSION FRUIT

Itakuja's cocoa-rich, passion fruit notes dance a passionate samba to the beat of Bahia's famous carnival.

#### **EXCEPTIONAL BLENDS**

#### Our exceptional blends convey the **aromatic profiles that characterize their origins**, until **a constant and unique taste** is achieved.

DARK



5614 ABINAO 85%

Blend

BITTERSWEET, WOODY & RAW COCOA

Abinao's raw, woody intensity and bitterness capture the essence of an immense African jungle shrouded by a dark night.



48579 KOMUNTU 80%

Blend

BITTERSWEET, WOODY & ROASTED COCOA NIBS

Like a travel diary with multiple destinations, Komuntu tells the story of flavors and meetings of the world through its cocoa blends, revealing a strong, bittersweet and woody aroma with underlying notes of roasted cocoa nibs.



NO ADDED COCOA BUTTER

#### 6360 P125 CŒUR DE GUANAJA

Blend

COCOA-RICH AND ROASTED NOTES

-P125 Cœur de Guanaja 80% brings a more intense chocolate flavor and a softer, more melting texture to lots of recipes (including ice creams and ganaches).

P125 CŒUR DE GUANAJA is not suitable

		MIN. COCOA		COATING	MOLDING	ARS	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS		
NAME	CODE	%	COMPOSITION	U	Σ	•	Σ	0 0	<u>∪</u> va	USE WITHIN*	PACKAGING
ABINAO	5614	85%	Sugar 14% Fat 48%	-	-	0	0	0	0	18 months	3kg bag of fèves
KOMUNTU	48579	80%	Sugar 21% Fat 45%	0	0	0	U	U	0	18 months	3kg bag of fèves
P125 CŒUR DE GUANAJA	6360 8234	80%	Sugar 19% Fat 38% No added cocoa butter	-	-	-	0	0	٥	18 months	3kg bag of fèves 12kg box of fèves
GUANAJA	4653 106 19849	70%	Sugar 29% Fat 42%	0	0	0	0	0	U	18 months	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves
CARAÏBE	4654 107 19843	66%	Sugar 32% Fat 40%	U	0	0	0	0	U	18 months	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves
XOCOLINE	5904	65%	Maltitol 34% Fat 43%	0	0	0	0	0	0	18 months	3 × 1kg slabs
EXTRA BITTER	4657 100 19846	61%	Sugar 38% Fat 40%	U	0	0	0	0	0	18 months	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves
ORIADO	12164	60%	Sugar 39% Fat 39%	0	0	0	0	U	0	18 months	3kg bag of fèves
CARAQUE	102 19850	56%	Sugar 43% Fat 37%	U	0	0	0	0	0	18 months	3 × 1kg slabs 12kg box of fèves



4653 GUANAJA 70% Blend

BALANCED, ROASTED & BITTERSWEET

Guanaja's forceful tanginess and its comforting notes of bitter cocoa nibs call and respond like the warm, harmonious tones of woodwind instruments intermingling with celebratory song and the gentle rhythm of a percussion section.

#### CHOCOLATES WITH SWEETENERS



#### 5904 XOCOLINE 65%

Blend

SWEETLY SPICED, BITTERSWEET & A HINT OF ACIDITY

Xocoline's bitter, tangy vanilla notes ring out with a light playfulness like music strummed on a guitar.



12164 ORIADO 60%

Blend

BALANCED, VANILLA & COCONUT

Oriado's creamy, vanilla-inflected mellowness lulls you into a siesta on warm sands, as the sun intoxicatingly caresses your skin.







Blend

SWEETLY SPICED, ROASTED & BITTERSWEET

With its intensely bitter notes, woody highlights and hints of toasted nuts, Caraïbe leads you on an intoxicating dance through the cacao forest.





Blend

SWEETLY SPICED, NUTS & COCONUT

Extra Bitter's notes of vanilla, fleshy coconut and slightly bitter cocoa conjure up the fiery heat of the wind blowing over desert dunes.





Blend SWEETLY SPICED, NUTS & SWEETNESS

Caraque's sweet notes of toasted nuts with a touch of vanilla bring back memories of traditional childhood birthday cakes.

#### SINGLE ORIGIN GRAND CRUS

#### MILK

#### 49787 **HUKAMBI 53%**

Single Origin Brazil cocoa

COCOA-RICH, WITH NOTES OF CEREALS & BITTERNESS

Hukambi's surprising blend of cocoa, bitter and lightly shortbread-inflected notes ushers us in to discover the mysteries of the fauna and flora living in the shadows of Brazil's ancient forests.

28074

AMATIKA 46%

Single Origin Madagascar

cocoa

COCOA-RICH, CEREALS

AND ROASTED ALMONDS

The creamy texture of

Amatika gives way to notes

of cocoa, roasted almonds,

and a hint of tanginess,

reminiscent of a picnic

in the peaceful ambiance

of a Malagasy garden.









15001

**ANDOA LACTÉE** 

39%

Single Origin Peru cocoa

FARM-FRESH MILK FLAVOR

& A HINT OF TANGINESS

Andoa Lactée unfurls

through warm, mellow notes

of dairy milk. much like a

pan pipe melody drifting

over the foothills of

the Andes.

🧾 🖪 💽 📖

13757

**KIDAVOA 50%** 

Single Origin Madagascar cocoa

COCOA-RICH, FRUITY & BANANA

#### 4659 TANARIVA 33%

cocoa

INDULGENT & SOFT CARAMEL

3 × 1kg slabs

smooth milk chocolate with soft caramel notes. Its sunlit flavor captures the joy of resting on the banks of the Sambirano River.

NAME	CODE	MIN. COCOA %	COMPOSITION	COATING	могрінд	BARS	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
HUKAMBI	49787	53%	Sugar 25% Milk 21% Fat 45%	0	0	U	0	U	0	15 months	3kg bag of fèves
KIDAVOA	13757	50%	Sugar 34% Milk 15% Fat 39%	-	0	U	0	0	0	14 months	3kg bag of fèves
AMATIKA	28074	46%	Sugar 38% Fat 43%	0	0	0	0	0	0	12 months	3 × 1kg slabs
BAHIBÉ	9997	46%	Sugar 30% Milk 23% Fat 43%	0	0	U	U	0	0	15 months	3kg bag of fèves
ANDOA LACTÉE	15001	39%	Sugar 33% Milk 26% Fat 42%	U	U	0	0	U	0	15 months	3kg bag of fèves
TANARIVA	4659	33%	Sugar 38% Milk 28%	0	0	0	0	0	0	15 months	3kg bag of fèves

USE WITHIN\* Calculated based on the date of manufacture. 🖖 Ideal use 🖞 Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content.

By opting for the Fairtrade/Max Havelaar label, we enable producers to get the best pay and decent working conditions while also protecting the environment. For more information, go to http://www.maxhavelaarfrance.org

Fat 36%

3692

9997

BAHIBÉ 46%

**Single Origin Dominican** 

Republic cocoa

COCOA-RICH, CEREALS

& RIPE FRUIT

Bahibe combines ripe fruity

notes with a powerful hint

of cocoa to evoke all the

power of the Dominican

Republic's waterfalls and

lush plantlife.

#### & COCOA-RICH Guanaja Lactée's fresh milk notes

smoothly blend with powerful hints of cocoa, humming like the warm tones of a double bass in a relaxing jazz orchestra.

**GUANAJA LACTÉE 41%** 



### JIVARA 40%

Blend MILKY, MALT & VANILLA

With its mellow, malty cocoa-rich flavor, Jivara feels as warm as the sun's kiss on a golden summer morning.

6640 ORIZABA 39%

#### Blend

& CARAMELIZED NOTES Orizaba stands out for its melt-in-the-mouth texture and distinct farm-fresh milk notes, which carry you away across high mountain pastures on a tranquil summer breeze.

NAME	CODE	MIN. COCOA %	COMPOSITION	COATING	BNIDIOM	BARS	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
GUANAJA LACTÉE	7547 19894	41%	Sugar 34% Milk 24% Fat 41%	0	0	0	0	0	0	15 months	3kg bag of fèves 12kg box of fèves
XOCOLINE LACTÉE	6972	41%	Maltitol 34% Milk 24% Fat 41%	0	0	0	0	0	0	15 months	3 × 1kg slabs
JIVARA	4658 189 19848	40%	Sugar 35% Milk 23% Fat 41%	0	0	0	0	U	0	15 months	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves
ORIZABA	6640	39%	Sugar 37% Milk 18% Fat 39%	U	0	0	0	0	0	15 months	3kg bag of fèves
<b>BITTER LACTÉ</b>	6591 19893	39%	Sugar 41% Milk 18% Fat 38%	U	0	0	0	0	0	15 months	3 × 1kg slabs 12kg box of fèves





7547

Single Origin Madagascar

Tanariva is an intensely





## **EXCEPTIONAL BLENDS**

#### CHOCOLATES WITH SWEETENERS



#### 6972 XOCOLINE LACTÉE 41%

MILKY, COCOA-RICH **& A HINT OF BITTERNESS** 

Xocoline Lactée's subtle, chocolate, lightly bitter notes remind you of the sparkling white flowers on a cacao tree.





#### FARM-FRESH MILK FLAVOR



#### 6591 **BITTER LACTÉ 39%**

Blend

FRESH MILK FLAVOR **& A HINT OF VANILLA** 

Bitter Lacté begins with distinctive notes of fresh milk and vanilla followed by echoes of sweet cocoa, which prolong the tasting experience like the bass notes on the piano concluding a piece of music.

#### **GOURMET CREATIONS**

With this range of couvertures, you can explore a whole palette of gorgeous, original chocolate experiences. They will introduce you to new flavors and spark your creativity too.

MILK



DARK

122 **NOIR ORANGE 56%** 

#### INDULGENT & ORANGE

Noir Orange, a chocolate with candied orange notes, is a timeless blend which reminds us of our favorite holiday recipes.



7098 CARAMELIA 36%

INDULGENT & SALTED CARAMEL

Caramélia's chocolatey smoothness and indulgent salted caramel notes instantly bring a smile to your face, conjuring up memories of wonderful times spent with friends.



#### 11603 AZÉLIA 35%

INDULGENT & HAZELNUT-INFLECTED

Azélia's indulgent notes of roasted hazeInut feel every bit as velvety as a warm down blanket on winter's first icy days.

#### BLOND

31870

#### **BLOND DULCEY 35%**

#### NOTES OF SHORTBREAD & A HINT OF SALT



With its very subtly salty, mellow shortbread flavor, Dulcey and its caramelized milky tones conjure up our childhoods before our very eyes, stirring up a whirlwind of delicious, uniquely personal memories.

s

NAME	CODE	MIN. COCOA %	COMPOSITION	COATING	MOLDING	BARS	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
NOIR ORANGE	122	56%	Sugar 43% Orange flavoring 0.3% Fat 38%	-	0	0	0	0	0	10 months	3 × 1kg slabs
CARAMÉLIA	7098	36%	Sugar 34% Milk 20% Fat 38%	-	U	0	0	0	0	15 months	3kg bag of fèves
AZÉLIA	11603	35%	Sugar 30% Milk 21% Fat 44%	-	U	0	0	0	0	12 months	3kg bag of fèves
BLOND DULCEY	31870 27008	35% cocoa butter	Sugar 29% Milk 24% Fat 43%	0	0	0	0	Ø	0	12 months	3kg bag of fèves 12kg box of fèves

USE WITHIN\* Calculated based on the date of manufacture. 🖖 Ideal use 🖞 Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content.



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4660

**IVOIRE 35%** 

**BALANCED & WARM MILK** 

lvoire white chocolate's comforting notes of hot milk

recall the sound of children's laughter as they share

moments of pure joy together.

NEW

NUTS & ALMOND

The sweet almond and nutty notes of Amatika Blanche

are an invitation to calm contemplation, like observing

rippling reflections in a tranquil river in summer.



more information, go to http://www.maxhavelaarfrance.org.



WHITE



#### 15002 **WAINA 35%**

#### VANILLA & FARM-FRESH MILK FLAVOR

Waina's sweet notes of cane sugar and bourbon vanilla make this particularly smooth white chocolate open up like a fresh white flower in the first days of spring.





#### 8118 OPALYS 33%

#### VANILLA & FRESH MILK FLAVOR

Opalys is a white chocolate with the merest hint of sweetness whose delicate milky, vanilla flavor conjures up all the purity of a mountaintop snow shower in spring.

By opting for the Fairtrade/Max Havelaar label, we enable producers to get the best pay and decent working conditions while also protecting the environment

## **PROFESSIONAL SIGNATURE CHOCOLATES**

We guarantee that these chocolates are easy to use and produce outstanding results. These meticulously crafted blended chocolates stand out for their full-bodied flavor and perfect gustatory balance.

DARK



4663 EXTRA AMER 67%

ROUNDED & TOASTED NUTS Holds up very well to cooking

12144

**ARIAGA NOIRE** 

66%

ROUNDED & BITTERSWEET



4664 EXTRA NOIR 53%

**ROUNDED & TOASTED NUTS** Holds up very well to cooking

7346

SATILIA NOIRE

62%

**ROUNDED & TOASTED NUTS** 

8517 **TROPILIA AMER** 70%

12143

**ARIAGA NOIRE** 

59%



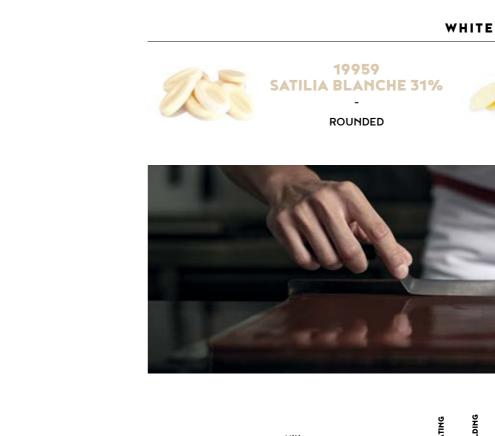
**ROUNDED & BITTERSWEET ROUNDED & VANILLA** 



8515 **TROPILIA NOIRE** 53%

**ROUNDED & VANILLA ROUNDED & VANILLA** 

CREAMS CRÉMEUX, GANACHES USSES MIN. ģ ΰ. CODE COCOA % COMPOSITION NAME USE WITHIN\* PACKAGING Sugar 32% Fat 38% U EXTRA AMER  $(\mathbb{U})$ 67% 18 months 3kg bag of fèves 4663 No added cocoa butter Sugar 46% Fat 31% EXTRA NOIR 4664 53% 3kg bag of fèves 18 months No added cocoa butter Sugar 28% TROPILIA AMER 8517 70% 18 months 12kg box of fèves Fat 40% ÉQUATORIALE 4661 Sugar 43% 3kg bag of fèves 55% 18 months NOIRE 19836 Fat 38% 12kg box of fèves Sugar 33% 66% ARIAGA NOIRE 12144 24 months 5kg box of drops Fat 40% Sugar 40% 12143 59% ARIAGA NOIRE 24 months 5kg box of drops Fat 37% Sugar 37% SATILIA NOIRE 7346 62% 12kg box of fèves 18 months Fat 38% Sugar 45% TROPILIA NOIRE 8515 53% 12kg box of fèves 18 months



4662 ÉOUATORIALE

LACTÉE 35%

ROUNDED

NAME	CODE	MIN. COCOA %	COMPOSITION	COATING	ыполом	BARS	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
ÉQUATORIALE LACTÉE	4662 19844	35%	Sugar 43% Milk 19% Fat 39%	U	0	0	U	0	0	15 months	3kg bag of fèves 12kg box of fèves
ARIAGA LACTÉE	12142	38%	Sugar 37% Milk 25% Fat 38%	-	0	0	0	0	0	18 months	5kg box of drops
SATILIA LACTÉE	7347	35%	Sugar 43% Milk 21% Fat 37%	U	0	0	U	0	0	15 months	12kg box of fèves
TROPILIA LACTÉE	8516	29%	Sugar 46% Milk 23% Fat 33%	-	0	0	U	0	0	15 months	12kg box of fèves
SATILIA BLANCHE	19959	31% cocoa butter	Sugar 44% Milk 26% Fat 36%	Ø	0	U	0	0	0	12 months	12kg box of fèves
ARIAGA BLANCHE	12141	30% cocoa butter	Sugar 43% Milk 26% Fat 36%	-	0	0	0	0	0	18 months	5kg box of drops

**NOIRE 55%** 



Fat 35%

12142

ARIAGA

LACTÉE 38%

-

ROUNDED

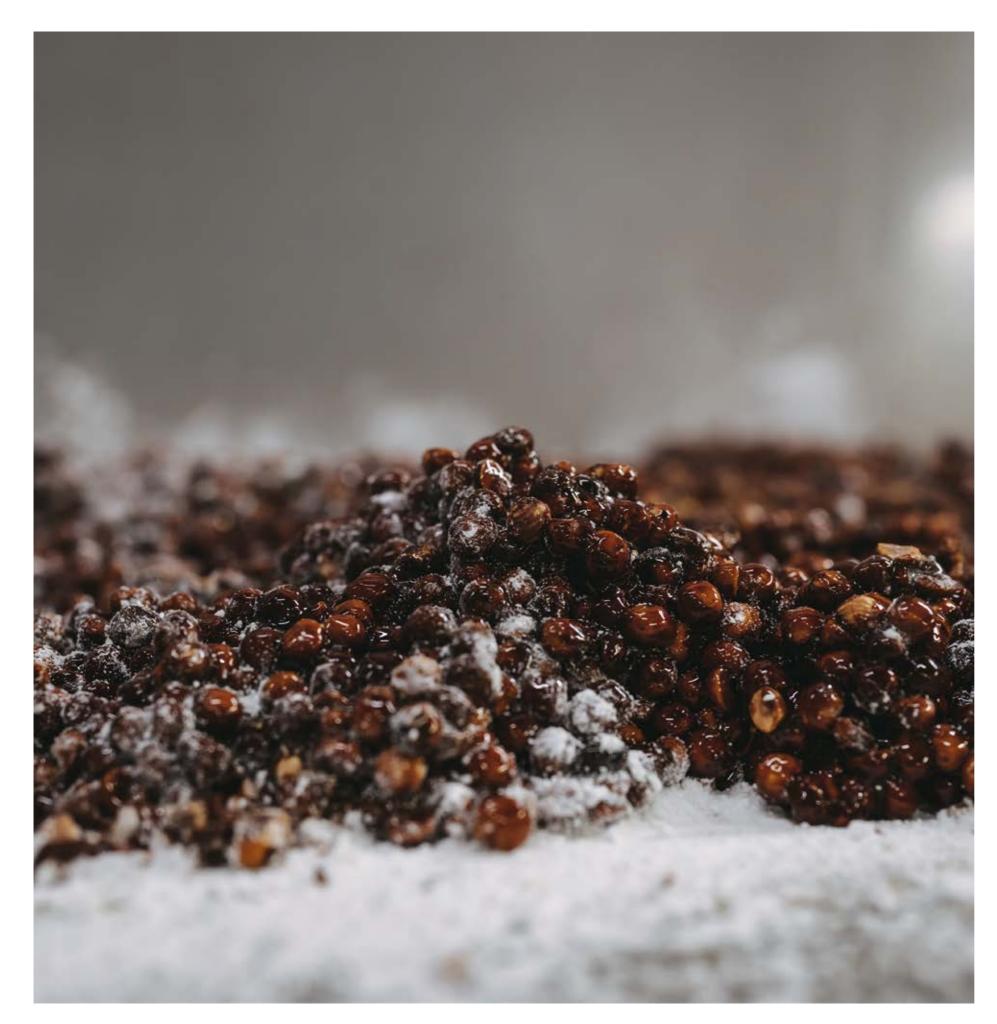






ROUNDED





# PRALINÉS & CO

RAW PRALINÉS **P. 28** CARAMELIZED PRALINÉS **P. 29** NUTTY PRALINÉS **P. 30-31** GIANDUJA-STYLE **P. 32** ALMOND PASTES **P. 33**  PRALINÉS & CO



#### The Valrhona nut range brings together three essential families: Pralinés, "Gianduja-Style" and Almond Pastes.

Pralinés first appeared in Valrhona's workshops more than 90 years ago. Expert skills and handiwork are employed at every stage in the manufacturing process. This way, our operators can keep a close watch over each praliné on a daily basis, guaranteeing you a consistent texture and flavor. As the pioneers of caramelized cooking, we can also provide you with a wide range of nutty pralinés. This kitchen technique brings out all green almonds' and fresh hazelnuts' raw flavor.

## **RAW PRALINÉS**











#### 47202 50% RAW ALMOND & HAZELNUT

5621

**CRUNCHY** 

50% ALMOND **& HAZELNUT** 

Lightly roasted almond and

hazeInut flavors. Delicately ground nuts for a crisp, balanced texture.

This product doesn't use cooked sugar, it is a simple combination of roasted, slightly ground nuts. A grainy texture and indulgent flavor.

NAME	CODE	FLAVOR	% NUTS	COMPOSITION	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
CRUNCHY ALMOND & HAZELNUT	5621 19973	Nutty	50%	Almonds 25% - Hazelnuts 25% Sugar 49% - Fat 28%	0	0	U	12 months	5kg bucket 2kg bucket
RAW ALMOND & HAZELNUT	47202	Nutty	50%	Almonds 25% - Hazelnuts 25% Sugar 49% - Fat 29%	-	-	-	12 months	5kg bucket

#### PRODUCTION SECRETS FOR CARAMELIZED PRALINÉ

An authentic caramel is made in a large copper pot. Once they have been intensively roasted, the nuts are poured into the caramel. The mixture is cooled on a table before it is ground down and refined. This process has been

the hallmark of a Valrhona praliné for over 90 years. allowing us to make intensely caramelized products.







#### 2260 60% ALMOND

**Spanish Valencia Almonds** A beautiful balance of cooked caramel and almond notes.

CARAMELIZATION



#### 2258 **60% HAZELNUT**

Italian Rome Hazelnuts Exceptionally intense cooked caramel notes and a slight hint of sweetness.



NAME	CODE	FLAVOR	% NUTS	COMPOSITION	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
ALMOND	2260	Caramelized	60%	Almonds 60% Sugar 40% - Fat 36%	U	0	0	12 months	5kg bucket
ALMOND	2259	Caramelized	50%	Almonds 50% Sugar 50% - Fat 30%	0	Ø	0	12 months	5kg bucket
ALMOND & HAZELNUT	2261	Caramelized	50%	Almonds 25% Hazelnuts 25% Sugar 50% - Fat 30%	0	0	U	12 months	5kg bucket
HAZELNUT	2258	Caramelized	60%	Hazelnuts 60% Sugar 40% - Fat 39%	U	0	0	12 months	5kg bucket
HAZELNUT	2257	Caramelized	50%	Hazelnuts 50% Sugar 50% - Fat 30%	0	0	Ø	12 months	5kg bucket

USE WITHIN\* Calculated based on the date of manufacture. U ldeal use U Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content. Intensity of your pralinés (toasted or caramelized).

USE WITHIN\* Calculated based on the date of manufacture. U ldeal use U Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content Intensity of your pralinés (toasted or caramelized).



## **CARAMELIZED PRALINÉS**





A beautiful balance of cooked caramel and almond notes.

CARAMELIZATION



#### 2261 50% ALMOND & HAZELNUT

Light caramel notes that are both mild and sweet and preserve the almond and hazelnut flavors.









Powerful hints of cooked caramel that finish with hazelnut notes.



CARAMELIZATION

PRALINÉS & CO

## **NUTTY PRALINÉS**

SPECIALTIES

#### THE CLASSICS

#### PRODUCTION SECRETS FOR

#### **NUTTY PRALINÉ**

As soon as the cooking process begins, the nuts and sugar are poured into a large pot so that they cook together. This technique is known as sablage in French (which roughly translates as "crumbling") and it is what gives the warm, full-bodied nutty notes in Valrhona's Praliné range all their intensity and elegance.







19864 **70% PEANUT PASTE** 

Our Peanut Paste is reminiscent of classic pralinés; its distinguishing features are its crunchy texture and intense peanut flavor with candied notes.

TOASTED NOTES



Enjoy an exotic coconut flavor. This praliné's distinguishing features are its toasted coconut notes, as well as its smooth texture.

TOASTED NOTES



9015 70% ALMOND

Spanish Valencia Almonds Richly toasted almond notes with only a hint of sweetness. TOASTED NOTES



7531 66% HAZELNUT

Italian Rome Hazelnuts An unusually powerful nutty taste: a pure hazeInut flavor that lingers on the palate. TOASTED NOTES



11307 60% ALMOND & HAZELNUT

Valencia Almonds Rome Hazelnuts A beautiful harmony of nutty notes combining the subtle flavor of green almonds with the aromatic power of fresh hazelnuts.





NAME	CODE	FLAVOR	% NUTS	COMPOSITION	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
ALMOND	9015	Nutty	70%	Almonds 70% Sugar 30% - Fat 36%	U	0	0	12 months	5kg bucket
HAZELNUT	7531	Nutty	66%	Hazelnuts 53% - Almonds 14% Sugar 33% - Fat 39%	0	0	0	12 months	5kg bucket
HAZELNUT	11309	Nutty	55%	Hazelnuts 55% Sugar 45% - Fat 33%	0	U	0	12 months	5kg bucket
ALMOND & HAZELNUT	11307	Nutty	60%	Almonds 30% - Hazelnuts 30% Sugar 40% - Fat 33%	0	0	0	12 months	5kg bucket
ALMOND & HAZELNUT	4697 19971	Nutty	50%	Almonds 25% - Hazelnuts 25% Sugar 49% - Fat 29%	0	0	0	12 months	5kg bucket 2kg bucket

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11937 **50% PECAN** -

The fresh, intense taste of pecans with a lingering, bitter note.

TOASTED NOTES

11936 **42% PISTACHIO** -

Sweet, indulgent pistachio notes. A bright color like no other.

TOASTED NOTES

NAME	CODE	FLAVOR	% NUTS	COMPOSITION	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	USE WITHIN*	PACKAGING
PEANUT	19864	Nutty	70%	Peanuts 70% Sugar 30% Fat 34%	U	0	0	12 months	5kg bucket
ALMOND COCONUT	19822	Nutty	55%	Almonds 55% Coconut 12.5% Sugar 32.5% Fat 36%	0	U	0	12 months	5kg bucket
PECAN	11937 19972	Nutty	50%	Pecans 50% Sugar 50% Fat 37%	U	U	U	12 months	5kg bucket 2kg bucket
PISTACHIO	11936	Nutty	42%	Pistachios 42% Almonds 18% Sugar 40% Fat 28%	0	U	0	12 months	5kg bucket

USE WITHIN\* Calculated based on the date of manufacture. U ldeal use U Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content. Intensity of your pralinés (toasted or caramelized).

30



#### 4697 50% ALMOND & HAZELNUT

Only the slightest hint of sugar on the palate thanks to roasted nutty notes. A beautifully warm brown hue that draws the eye.



## **NUTTY PRALINÉS**



#### 11309 **55% HAZELNUT**

#### Italian Rome Hazelnuts Authentic, pure hazelnut notes that intensify with every mouthful.









50% CRUNCHY NUTTY ALMOND & HAZELNUT



#### **GIANDUJA-STYLE**

Gianduja is a mixture of roasted hazelnuts, cocoa beans, and sugar brewed over several hours before being very finely ground. Cocoa beans and hazelnuts are roasted separately at specific temperatures.



Gianduja pieces with hazelnuts



NAME	CODE	% NUTS	COMPOSITION	MOUSSES	CRÉMEU) GANACHI	ICE CREA & SORBE	USE WITHIN*	PACKAGING
NOISETTE CLAIR	2266	39%	Hazelnuts 39% - Sugar 50% Cocoa butter 11%- Fat 35%	0	0	0	9 months	5kg bucket
NOISETTE LAIT	6993 7112	35%	Hazelnuts 35% - Sugar 35% Cocoa 16% - Milk 13% - Fat 40%	0	0	0	9 months	3 × 1kg slabs 1kg slab
NOISETTE NOIR	2264	34%	Hazelnuts 34% Sugar 34% Cocoa 28% - Milk 3% - Fat 41%	0	0	0	9 months	3 × 1kg slabs

## **ALMOND PASTES**

The almonds in our almond pastes are blanched and their skins removed before they are cooked in sugar syrup. This mixture is then ground as roughly or finely as the end product requires. Two of our four products use Provençal almonds, and there are several cocoa percentages to choose from to suit different applications.



3212 **70% PROVENÇAL ALMOND PASTE** High almond content. A classic Provençal almond 



#### 3211 50% ALMOND **PASTE FROM** PROVENCE

flavor, with only a hint

of sweetness.

A classic Provençal almond flavor, with balanced aromas.

-

NAME	CODE	% NUTS	COMPOSITION	MOUSSES	CRÉMEUX, GANACHES	ICE CREAMS & SORBETS	MODELLING	USE WITHIN*	PACKAGING
PROVENÇAL ALMOND PASTE	3212	70%	Almonds 70%	U	0	0	-	5 months	4kg tub
ALMOND PASTE	7942	55%	Almonds 55%	0	0	0	-	12 months	3.5kg tub
PROVENÇAL ALMOND PASTE	3211	50%	Almonds 50%	0	Ø	0	U	9 months	4kg tub
ALMOND PASTE	5090	33%	Almonds 33%	0	0	0	U	12 months	4kg tub

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A blossoming almond orchard



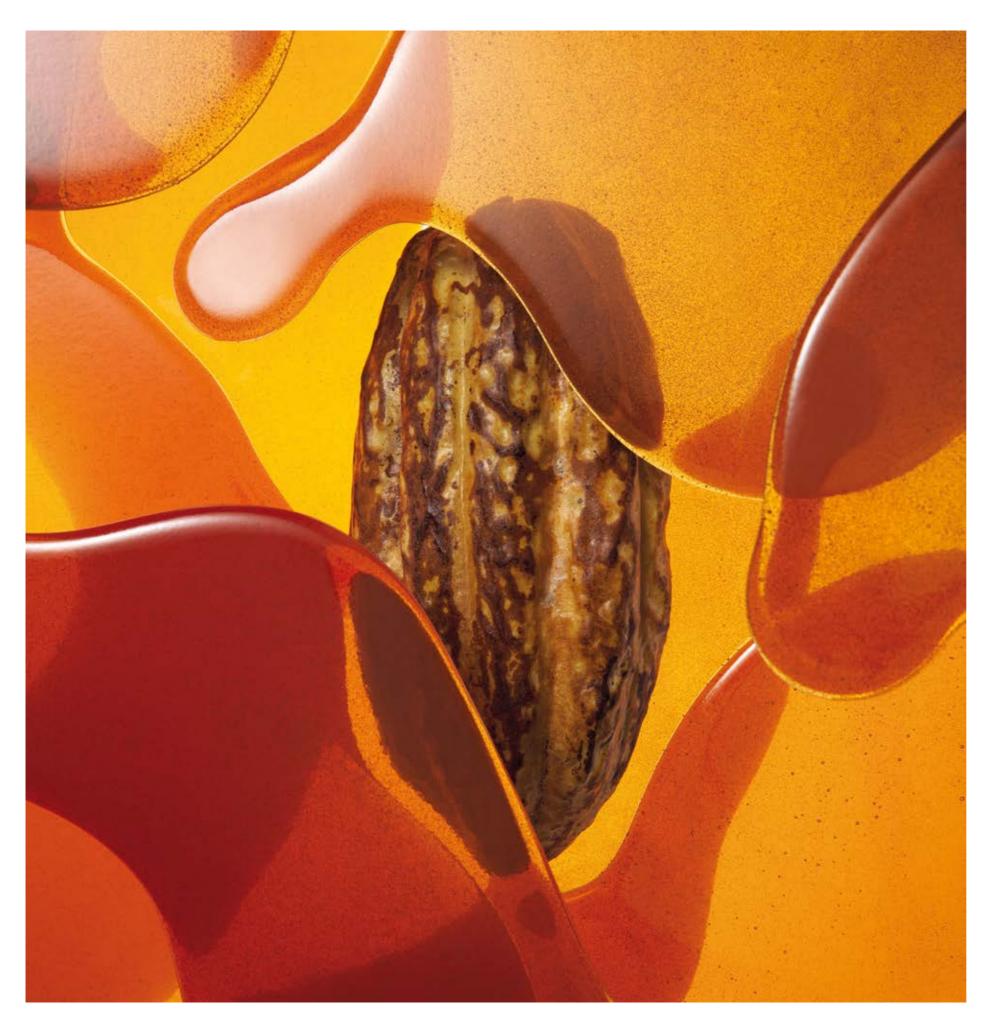


The pure, intense flavor of almonds with the merest hint of sweetness. Can be used in a whole variety of applications.





Easy to shape and use, with a light color that dyes beautifully.



# EVERYTHING COCOA

PURE PASTES P. 36 COCOA NIBS P. 37 COCOA POWDER P. 37 COCOA BUTTER P. 37 COCOA FRUIT JUICE CONCENTRATE P. 38-39

# Everything Cocoa

Here, you'll find the rich flavor of raw cocoa in all its forms, including pure pastes, nibs, cocoa powders, cocoa butters and cocoa juice concentrate.



## **PURE PASTES**

Use as much or as little as you wish to create your own chocolate with one of five specific origins: Venezuela, Dominican Republic, Ecuador, Madagascar or Brazil.



5568 ARAGUANI

Single Origin Venezuela



5570 TAINORI

Single Origin Dominican Republic



5569 **ALPACO Single Origin Ecuador** 



5567 MANJARI

NAME

-36

PURE PASTES

Single Origin Madagascar Single Origin Brazil





25426

MACAÉ

134



**COCOA PASTE** 

PACKAGING

Extra Cocoa Paste

flavor, enriching them

as a taste experience

100% uniquely

reinforces many products' chocolate

to give them a remarkable power. SMALL-SCALE PACKAGING

Make your chocolate from the finest and most unique cocoa nibs, expressing terroirs ranging from Haiti and Venezuela to Peru, Brazil, Ghana or Madagascar.



27632 NIBS Single Origin Haiti

3285 **COCOA NIBS** 

Single Origin Ghana

COMPOSITION 100% cocoa beans Fat 54%

PACKAGING 1kg bag **USE WITHIN\*** 12 months

Single Origin Brazil

27634

NIBS

TOASTED, BITTERNESS, DRIED FRUIT

#### COCOA **POWDER**



159 **COCOA POWDER** 

COMPOSITION Cocoa powder Fat 21% PACKAGING Box = 3 x 1kg bags

**USE WITHIN\*** 24 months

PACKAGING 3kg tub **USE WITHIN\*** 8 months

NAME	MIN. COCOA %	COMPOSITION
COCOA NIBS	100%	Sugar 0% Fat 54%

USE WITHIN\* Calculated based on the date of manufacture. U ldeal use U Recommended use. The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content.

By opting for the Fairtrade/Max Havelaar label, we enable producers to get the best pay and decent working conditions while also protecting the environment. ormation, go to http://www.maxhavelaarfrance.org

## **COCOA NIBS**

#### LARGE-SCALE PACKAGING

27631
NIBS

#### Single Origin Venezuela

27583

NIBS

Single Origin Ghana

SWEET SPICES,

TOASTED NUTS

COCOA-RICH, TANGY TOASTED, FULL-BODIED, WARMLY SPICED

27630 NIBS

**Single Origin Peru** 

ACIDITY, BITTERNESS, **CITRUS FRUITS** 



27633 NIBS

Single Origin Madagascar

ACIDITY, FRUITY, TOASTED NUTS

## **COCOA BUTTER**





COMPOSITION Cocoa butter 100% Fat 100%



#### 28047 **COCOA BUTTER DROPS**

COMPOSITION Cocoa butter 100% Fat 100%

> PACKAGING 10kg case

**USE WITHIN\*** 8 months

USE WITHIN<sup>4</sup>

PACKAGING

18 months

11kg box



## **COCOA FRUIT JUICE CONCENTRATE 72°BX**

Oabika is a cocoa juice concentrate, itself derived from cocoa mucilage, the white pulp that protects the beans in the pod and that is still incredibly undervalued.

Its nuanced aromatic profile, oscillating between **fruity and tangy notes**, instantly takes us to the heart of the plantations to discover the rare and exceptional taste of the fruit of the cocoa tree. Its syrupy texture and amber color make it an exceptional ingredient, the new key ingredient for chefs and artisans around the world.





34200 OABIKA

COMPOSITION Cocoa pulp 100% Fat 0.15 %

PACKAGING 5kg "bag-in-box" \*\*

USE WITHIN\* 12 months

The recommended applications with this product are: coatings, sauces, glazes, ganaches, jellies, mousses, creams, ice creams, sorbets, drinks.

#### The extraordinary taste of cocoa fruit

When you taste Oabika, you will experience the extraordinary flavor of cocoa fruit, with powerful acidity and surprising aromas. It has a very nuanced profile, oscillating between subtle fermented notes, fruity notes of small, tangy berries such as redcurrant and more gourmet notes of candied fruit.

Oabika is an ode to creative escapism. The unusual taste instantly transports you deep inside cocoa plantations to uncover a mysterious fruit, with an exceptional treasure hidden inside the pod.

# Adding value to an exceptional raw material

The fresh juice is harvested sustainably and responsibly directly from cacao plantations in Ghana, then filtered, pasteurized and gently evaporated at 72 degrees Brix, producing a 100% natural concentrate from the cocoa pulp.

Its name, inspired by "gold of the pod" translated into Twi, a language spoken in Ghana, refers to cocoa mucilage, an unexpected and still undervalued resource.

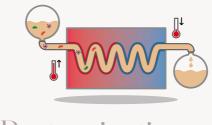
In promoting this exceptional raw material, Valrhona is continuing its commitment to making the cocoa industry fair and sustainable by using another part of the pod and enabling cocoa producers to generate additional revenue from selling this co-product.

## HOW IS OABIKA MADE?



## **3.** Transport

THE JUICE IS PLACED IN BUCKETS, WHICH ARE THEN QUICKLY TRANSPORTED BY MOTORBIKE TAXI TO THE FACTORY



#### Pasteurization THE JUICE IS PASTEURIZED

# 6. Product

OABIKA CONCENTRATED COCOA JUICE IS PACKAGED IN A 5KG BAG-IN-BOX\*



\*SOFT METAL BAG FITTED WITH A CAP AND PLACED IN A CARDBOARD BOX





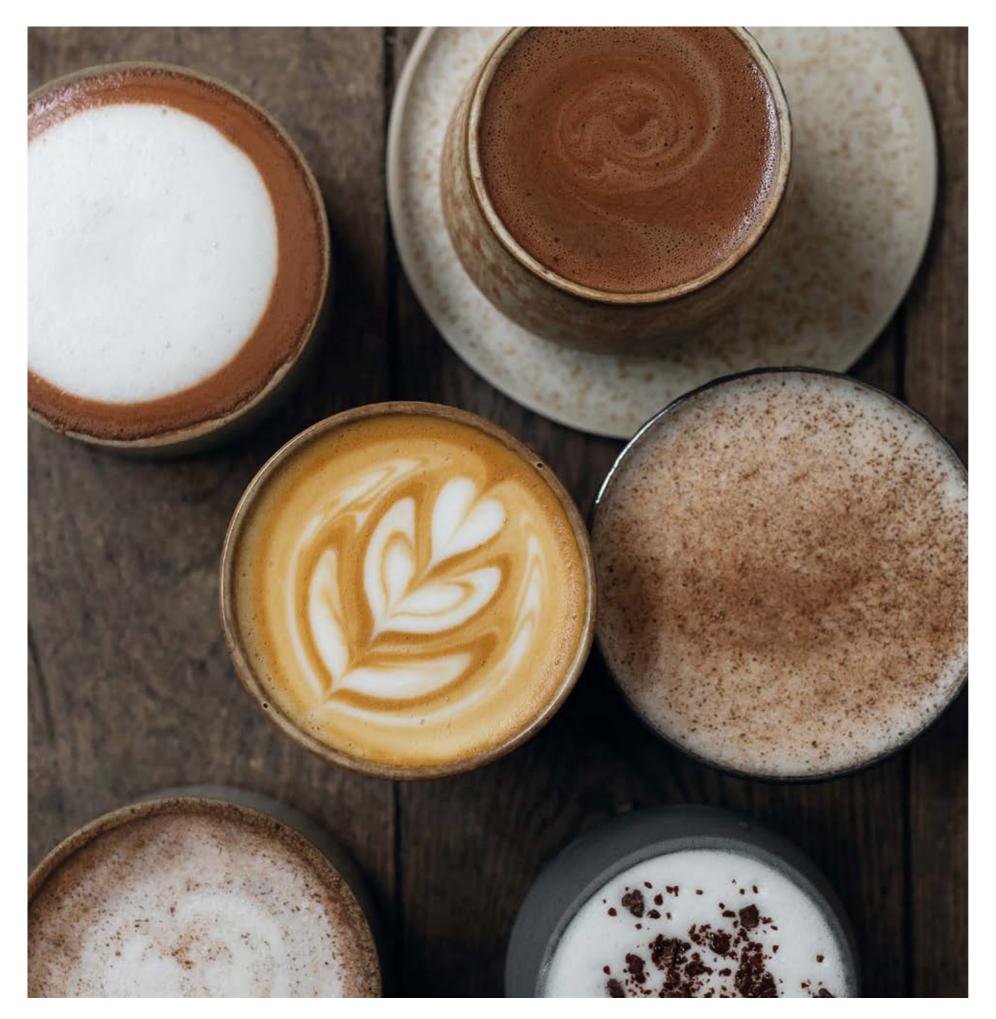


THE PRODUCT'S FLAVOR IS PRESERVED BY CONCENTRATING IT GENTLY AT UP TO 72°BRIX. THE WATER CONTENT EVAPORATES. THE VOLATILE, FLORAL **AROMAS** ARE RECOVERED AND REINJECTED INTO THE FINAL CONCENTRATE



## Applications

A PRODUCT WITH **NUMEROUS APPLICATIONS** (JELLIES, SAUCES, GANACHES, ICE CREAMS, SORBETS, MOUSSES, COATINGS, GLAZES, CREAMS AND DRINKS).



# EXCEPTIONAL EXTRAS

BASES P. 42-43 FILLINGS P. 44-45 DECORATIONS P. 46-47 DRINKS P. 48

EXCEPTIONAL EXTRAS

# Exceptional extras

Valrhona has a range of products to help you make your creations and optimize your time while maintaining quality. Do you want to garnish or decorate your creations, or are you looking for a base to structure them in? We have the right products for all your needs.

#### BASES CHOCOLATE BONBONS



29 mm

#### Ē

#### MIGNARDISES



DARK CHOCOLATE 55%

COMPOSITION Sugar 43% Fat 38%

PACKAGING 1 box = 270 pieces

**USE WITHIN\*** 12 months

WEIGHT Approx. 3.1g/chocolate



DESSERTS



6409 SOLSTIS DARK CHOCOLATE 55%

\_ COMPOSITION Sugar 43%

PACKAGING 1 box = 45 pieces

**USE WITHIN\*** 12 months WEIGHT

Approx. 9.6g/chocolate

USE WITHIN\* Calculated based on the date of manufacture. The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content





#### 4320 **OVALIS**

DARK CHOCOLATE 55%

COMPOSITION

Fat 38%

**USE WITHIN\*** 

12 months WEIGHT





Sugar 43%



PACKAGING 1 box = 45 pieces

Approx. 12g/chocolate





Fat 38%





Cocoa Butter 35% min Sugar 43% Milk 21% Fat 40%

> PACKAGING 1 box = 45 pieces

USE WITHIN\* 8 months WEIGHT Approx. 9.6g/chocolate

EXCEPTIONAL EXTRAS

#### **GARNISHES**

#### PASTRIES



#### DARK CHOCOLATE BÂTONS PETITS PAINS 55%

- A high cocoa content (55%) with a powerful taste and well-rounded, indulgent chocolatey notes. - A chocolate that stands up brilliantly to cooking and
- melts in the mouth.
- A molded baton shape that doesn't pierce your pastry.

#### 12789

5.5g stick - 8cm Box of 1.6kg (approx. 300 pieces) USE WITHIN\* 18 months



#### DARK CHOCOLATE BÂTONS PETITS **PAINS 48%**

- A balanced cocoa content (48%) with powerful cocoa notes and natural vanilla extract.
  - Chocolate perfectly suited to cooking.
- A molded baton shape that doesn't pierce your pastry.
- 3 different formats to suit your needs: the 36 cm stick offers the ideal format for mini or maxi pastries.

12062	12061	12087
-	-	-
3.2g stick - 8cm	5.3g stick – 8cm	5.3g stick - 360
1.6kg box	1.6kg box	5kg box
Approx. 500 pieces)	(Approx. 300 pieces)	(Approx. 300 pie
USE WITHIN*	USE WITHIN*	USE WITHIN
24 months	24 months	24 months

tick - 36cm kq box

300 pieces) \* MITHIN 24 months

Discover our range of inserts, designed to be placed in the center of your molten cakes to guarantee a lovely melting middle every time.



Guanaja dark chocolate ganache

Roasted hazelnut & milk chocolate ganache

PACKAGIN	G
Box of 40 bonb	ons







12140 DARK CHOCOLATE **CHIPS 60%** 

- A high cocoa content (60%), with powerful cocoa notes and natural vanilla extract.

- A format suited to all your needs (5kg box, or 20,000 drops).

PACKAGING 5kg case (approx. 4,000 pieces/kg) **USE WITHIN\*** 

24 months



12060 DARK CHOCOLATE **CHIPS 52%** 

- A recipe designed to combine ease of use in pastries with a taste that is sure to please (powerful cocoa notes and natural vanilla extract).

- A format suited to all your needs (6kg box). -

PACKAGING 6kg box (Approx. 7500 drops/kg) **USE WITHIN\*** 24 months



12139 MILK CHOCOLATE **CHIPS 32%** 

- A balanced aromatic profile punctuated by light caramelized notes. - A format suited to all your needs (6kg box).

PACKAGING 6kg box (approx. 7,500 pieces/kg) **USE WITHIN\*** 18 months



WHITE CHOCOLATE **CHIPS 24%** 

- White chips made using a white chocolate with soft vanilla notes. - A format suited to all your needs (6kg box).

PACKAGING 6kg box (approx. 7,500 pieces/kg)

> USE WITHIN\* 18 months



14592 **CRISPY WHEAT FLAKE CEREAL** 

Crispy crêpe wafer pieces

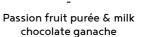
PACKAGING 1 x 2.5kg bag

USE WITHIN\* 15 months



#### PASTRIES







Coconut-flavored milk chocolate ganache

THIN*	WEIGHT	
ths	Approx. 18g/chocolate	



2kg box USE WITHIN\* 12 months

## **DECORATIONS**

#### SPRINKLES

5 varieties of Crunchy Pearls! The ideal product to decorate and add a crunchy touch to your creations (including ice creams and gateaux). Generous coating and a lightly toasted puffed cereal middle.





4341 DARK CHOCOLATE SOLID PEARLS

4719 DARK CHOCOLATE **CRUNCHY PEARLS** 

CEREAL WAFER PIECES COATED IN 55% DARK CHOCOLATE



8425 CARAMÉLIA **CRUNCHY PEARLS** 

CEREAL WAFER PIECES COATED IN 87% MILK CHOCOLATE

10840 **DULCEY CRUNCHY** PEARLS

CEREAL WAFER PIECES COATED IN 87% WHITE CHOCOLATE







11820 DARK CHOCOLATE SUGAR PASTE

11821 MILK CHOCOLATE SUGAR PASTE



5010

**ABSOLU CRISTAL** 

NEUTRAL GLAZE

The basic ingredient for all

your glazes (ready to use,

or cold use, neutral taste,

suitable for freezing).



2051 SOFT ABSOLU GLAZE

An indulgent, ready-to-use chocolate glaze (39% dark chocolate glaze, compatible transparent, suitable for hot with spray gun, spoon or dipping, guarantees an exceptional texture).

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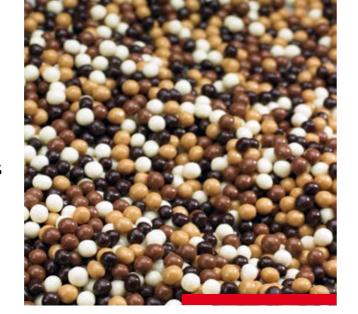
10843 **OPALYS CRUNCHY** PEARLS

CEREAL WAFER PIECES COATED IN 87% WHITE CHOCOLATE



26689 **CRUNCHY PEARLS** RASPBERRY **INSPIRATION** 

**CEREAL WAFER PIECES** COATED WITH 88% COCOA BUTTER AND RASPBERRY



NAME	CODE	MIN. COCOA %	USE WITHIN*	PACKAGING
DARK CHOCOLATE SOLID PEARLS	4341	55%	14 months	4kg bag
DARK CHOCOLATE CRUNCHY PEARLS	4719	55%	14 months	3kg bag
CARAMÉLIA CRUNCHY PEARLS	8425	36%	12 months	3kg bag
DULCEY CRUNCHY PEARLS	10840	35%	12 months	3kg bag
OPALYS CRUNCHY PEARLS	10843	34%	10 months	3kg bag
RASPBERRY INSPIRATION CRUNCHY PEARLS	26689	31%	7 months	1kg bag

coco NAME CODE USE WITHIN\* % DARK CHOCOLATE SUGAR PASTE 11820 18% 12 months MILK CHOCOLATE SUGAR PASTE 11821 7% 12 months ABSOLU CRISTAL NEUTRAL GLAZE 5010 12 months -SOFT ABSOLU GLAZE 2051 39% 9 months



STORING	PACKAGING
Store in a cool, dry place between 60/65°F (16/18°C)	10kg box with sealed bag
Store in a cool, dry place between 60/65°F (16/18°C)	10kg box with sealed bag
Before opening: 12 months in a cool, dry place After opening: 1 month in the refrigerator	Lidded 5kg bucket
Before opening: Temperature <70°F (<20°C) After opening: refrigerate/use within 4 days	1kg pot

#### DRINKS

LIQUID DRINK



#### FINELY GRATED CHOCOLATE



47814 **GROUND DARK CHOCOLATE** SINGLE ORIGIN GHANA

SWEETLY SPICED, WOODY & FULL-BODIED



47813 **GROUND DARK CHOCOLATE** SINGLE ORIGIN GRENADA

BALANCED, RIPE FRUIT & VANILLA BEAN

TO USE: With a steam wand: in a jug, dilute 30g Ground Chocolate in 20g hot water. Add 100ml cow's milk or 120ml oat drink and heat the mixture with the steam wand for 15 seconds. You can also use Ground Chocolate in a saucepan and a chocolate tempering machine.

NAME	CODE	MIN. COCOA	COMPOSITION	DECORATION, SPRINKLES	INCLUSION	DRINKS	STRACCIATELLA	USE WITHIN*	PACKAGING
GROUND DARK CHOCOLATE SINGLE ORIGIN GHANA	47814	68%	Cocoa solids 68% Fat 41% Sugar 31%	0	0	U	0	14 months	3kg bag
GROUND DARK CHOCOLATE SINGLE ORIGIN GRENADA	47813	65%	Cocoa solids 65% Fat 39% Sugar 34%	0	0	U	0	14 months	3kg bag



48 USE WITHIN\* Calculated based on the date of manufacture. Uldeal use U Recommended use The sugar percentage in a product refers to added sugars. It does not represent the product's entire sugar content. The fat percentage represents the product's entire fat content.

EXCEPTIONAL EXTRAS



# COCOA LIBRARY AND FLAVOR GUIDE

COCOA LIBRARY P. 52-53 FLAVOR GUIDE P. 54-55

COCOA LIBRARY AND FLAVOR GUIDE

# Cocoa library

COLOR	MIN. COCOA %	ORIGIN	PRODUCT	RANGE	SUB-RANGE	PACKAGING	CODE	PAGE
	85%	-	ABINAO	Couvertures	Exceptional blends	3kg bag of fèves	5614	18
	80%	-	KOMUNTU	Couvertures	Exceptional blends	3kg bag of fèves	48579	18
	80%	-	P125 CŒUR DE GUANAJA	Pioneers	P125 Cœur de Guanaja	3kg bag of fèves 12kg box of fèves	6360 8234	9 - 18
	75%	BELIZE	TULAKALUM	Couvertures	Single Origin Grand Crus	3kg bag of fèves	25295	16
	74%	MADAGASCAR	MILLOT	Couvertures	Single Origin Grand Crus	3kg bag of fèves 12kg box of fèves	31508 30357	16
	72%	VENEZUELA	ARAGUANI	Couvertures	Single Origin Grand Crus	3kg bag of fèves	4656	17
	70%	-	GUANAJA	Couvertures	Exceptional blends	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves	4653 106 19849	19
	70%	PERU	ANDOA NOIRE	Couvertures	Single Origin Grand Crus	3kg bag of fèves	12515	17
	70%		TROPILIA AMER	Couvertures	Professional Signature	12kg case of fèves	8517	24
	68%	GHANA	NYANGBO	Couvertures	Single Origin Grand Crus	3kg bag of fèves	6085	17
	67%	-	EXTRA AMER	Couvertures	Professional Signature	3kg bag of fèves	4663	24
	66%	ECUADOR	ALPACO	Couvertures	Single Origin Grand Crus	3kg bag of fèves 12kg box of fèves	5572 19851	17
	66%	-	CARAÏBE	Couvertures	Exceptional blends	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves	4654 107 19843	19
	66%	-	ARIAGA NOIRE	Couvertures	Professional Signature	5kg case of fèves	12144	24
DARK	65%	GRENADA	KALINGO	Couvertures	Single Origin Grand Crus	3kg bag of fèves	9789	17
DANK	65%	-	XOCOLINE	Couvertures	Exceptional blends	3 × 1kg slabs	5904	19
	64%	MADAGASCAR	MANJARI	Couvertures	Single Origin Grand Crus	3kg bag of fèves 3 × 1kg slabs	4655 117	17
	64%	DOMINICAN REPUBLIC	TAĨNORI	Couvertures	Single Origin Grand Crus	3kg bag of fèves	5571	17
	63%	PERU	ILLANKA	Couvertures	Single Origin Grand Crus	3kg bag of fèves	9559	17
	62%	BRAZIL	MACAÉ	Couvertures	Single Origin Grand Crus	3kg bag of fèves	6221	17
	62%	-	SATILIA NOIRE	Couvertures	Professional Signature	12kg box of fèves	7346	24
	61%	-	EXTRA BITTER	Couvertures	Exceptional blends	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves	4657 100 19846	19
	60%	-	ORIADO	Couvertures	Exceptional blends	3kg bag of fèves	12164	19
	59%	-	ARIAGA NOIRE	Couvertures	Professional Signature	5kg case of fèves	12143	24
	56%	-	CARAQUE	Couvertures	Exceptional blends	3 × 1kg slabs 12kg box of fèves	102 19850	19
	56%	-	NOIR ORANGE	Couvertures	Indulgent Creations	3kg bag of fèves	122	22
	55%	-	ÉQUATORIALE NOIRE	Couvertures	Professional Signature	3kg bag of fèves 12kg box of fèves	4661 19836	24
	55%	BRAZIL	ITAKUJA	Pioneers	Double Fermentation	3kg bag of fèves	12219	8 - 17
	53%	-	EXTRA NOIR	Couvertures	Professional Signature	3kg bag of fèves	4664	24
	53%	-	TROPILIA NOIRE	Couvertures	Professional Signature	12kg box of fèves	8515	24

		MIN. COCOA %		PRODUCT		SUB-RANGE	PACKAGING		PAGE
c	OMBRÉ	53%	BRAZIL	HUKAMBI	Pioneers	Single Origin Grand Crus	3kg bag of fèves	49787	7 - 20

	50%	MADAGASCAR	KIDAVOA	Pioneers	Double Fermentation	3kg bag of fèves	13757	8 - 20
	46%	DOMINICAN REPUBLIC	BAHIBÉ	Couvertures	Single Origin Grand Crus	3kg bag of fèves	9997	20
MILK	41%	-	GUANAJA LACTÉE	Couvertures	Exceptional blends	3kg bag of fèves 12kg box of fèves	7547 19894	21
	41%	-	XOCOLINE LACTÉE	Couvertures	Exceptional blends	3 × 1kg slabs	6972	21
	40%	-	JIVARA	Couvertures	Exceptional blends	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves	4658 189 19848	21
	39%	-	ORIZABA	Couvertures	Exceptional blends	3kg bag of fèves	6640	21
	39%	-	BITTER LACTÉE	Couvertures	Exceptional blends	3 × 1kg slabs 12kg box of fèves	6591 19893	21
	39%	PERU	ANDOA LACTÉE	Couvertures	Single Origin Grand Crus	3kg bag of fèves	15001	20
	38%	-	ARIAGA LACTÉE	Couvertures	Professional Signature	5kg case of fèves	12142	25
	36%	-	CARAMÉLIA	Couvertures	Indulgent Creations	3kg bag of fèves	7098	22
	35%	-	AZÉLIA	Couvertures	Indulgent Creations	3kg bag of fèves	11603	22
	35%	-	ÉQUATORIALE LACTÉE	Couvertures	Professional Signature	3kg bag of fèves 12kg box of fèves	4662 19844	25
	35%	-	SATILIA LACTÉE	Couvertures	Professional Signature	12kg box of fèves	7347	25
-	33%	MADAGASCAR	TANARIVA	Couvertures	Single Origin Grand Crus	3kg bag of fèves 3 × 1kg slabs	4659 3692	20
	29%	-	TROPILIA LACTÉE	Couvertures	Professional Signature	12kg box of fèves	8516	25

	35% cocoa butter	-	WAINA	Couvertures	Indulgent Creations	3kg bag of fèves	15002	23
	35% cocoa butter	-	IVOIRE	Couvertures	Indulgent Creations	3kg bag of fèves 3 × 1kg slabs 12kg box of fèves	4660 140 19741	23
WHITE	33% cocoa butter	-	OPALYS	Couvertures	Indulgent Creations	3kg bag of fèves	8118	23
	31% cocoa butter	-	SATILIA BLANCHE	Couvertures	Professional Signature	12kg box of fèves	19959	25
	30% cocoa butter	-	ARIAGA BLANCHE	Couvertures	Professional Signature	5kg case of fèves	12141	25

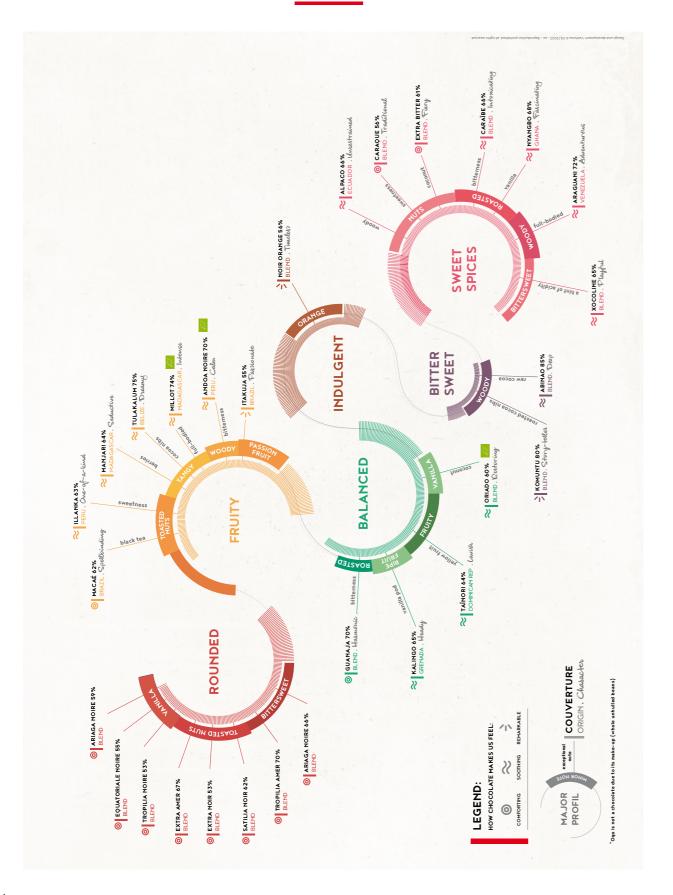
BLOND	35% cocoa butter	-	BLOND DULCEY	Pioneers	Blond	3kg bag of fèves 12kg box of fèves	31870 27008	9 - 22

PLANT-	46%	MADAGASCAR	AMATIKA	Couvertures	Single Origin Grand Crus	3 × 1kg slabs	28074	20
BASED	35%	-	AMATIKA BLANCHE	Couvertures	Indulgent Creations	3kg bag of fèves	43096	23

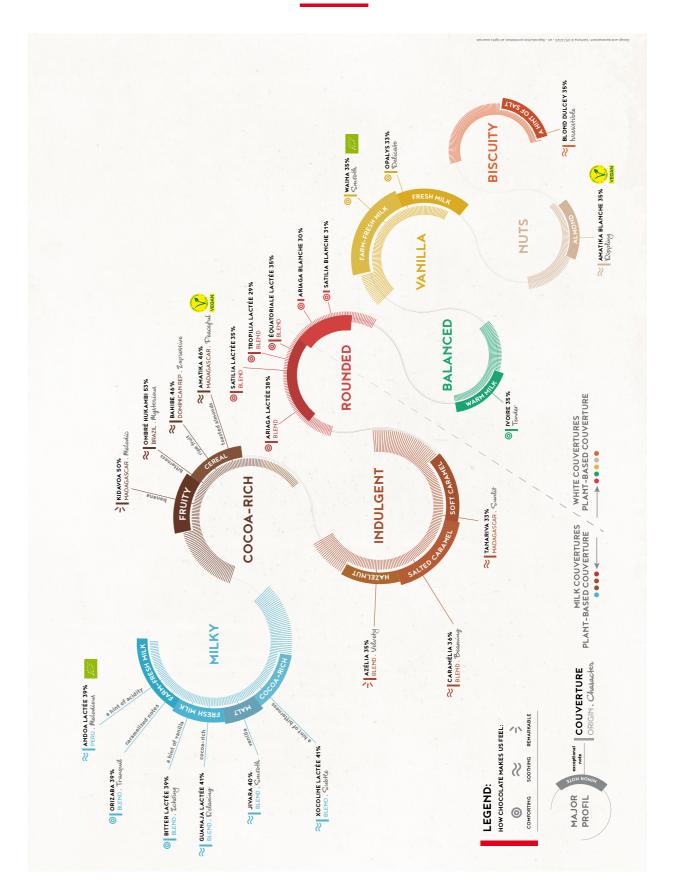
COCOA LIBRARY AND FLAVOR GUIDE

#### WITH SWEETENER

# Dark couvertures



# White, milk, and plant-based couvertures



COCOA LIBRARY AND FLAVOR GUIDE



# THE BRAND AND ITS **SERVICES**

THE VALRHONA BRAND P. 58-59 OUR CORPORATE MISSION P. 60-61 SERVICES P. 62 MAKING YOUR LIFE EASIER P. 63 CUSTOMIZATION P. 64-65 L'ÉCOLE VALRHONA P. 66 KEY DATES **P. 67** 

**5**7

Imagining the best of chocolate... at every step

AS A PARTNER TO TASTE ARTISANS SINCE 1922, A PIONEER AND A LEADER IN THE WORLD OF CHOCOLATE, VALRHONA IMAGINES THE BEST OF CHOCOLATE AT EVERY STAGE OF ITS VALUE CHAIN TO CREATE A FAIR, SUSTAINABLE COCOA INDUSTRY AND INSPIRE GASTRONOMY THAT TASTES GREAT. LOOKS GREAT AND DOES GREAT THINGS FOR THE WORLD.

"

#### SELECTING AND CULTIVATING THE FINEST COCOA ON THE PLANET

This mission is carried out by the Valrhona sourcing team, which selects the most unique cocoa varieties and forges longterm relationships with producers. This collaborative approach has allowed Valrhona to constantly enrich its knowledge of cocoa and even become a producer in certain plantations. As a result, it can innovate at every stage of the process, including cultivation, fermentation and drying. The future of cocoa lies in the plantation, which is why we make an on-the-ground commitment alongside our cocoa producer partners. We invest to improve local communities' well-being and to create the cocoa culture of the future. With Valrhona, everyone has a role to play in the sustainable development of cocoa.

> With Valrhona, you are part of forging a sustainable future for cocoa.

66



#### FROM EXPANDING AROMATIC PALETTES TO A CHOCOLATE REVOLUTION

Valrhona is constantly pushing back the limits of creativity to expand ethical chocolate's aromatic palette and spark the next revolution. It is with this in mind that the team tries, tests, makes mistakes (sometimes) and starts over (always) so that it can offer something new and creative. This approach was what brought about Guanaja (the most bitter chocolate in the world when it was launched in 1986), Dulcey blond chocolate (chocolate's fourth color) and Inspiration, the first ever fruit couverture.

Our tasting panel also guarantees this incredible library of flavors' excellence, impeccable quality and consistent taste every day. With Valrhona, flavor creatives add a new dimension to their creations.



#### SHARING EXPERTISE

If we want to inspire creative, responsible gastronomy and drive forward a collective movement bringing together everyone involved in cocoa, chocolate and gastronomy, we have to share our knowledge. That knowledge is about more than skills, however - it is also about an approach and a mindset.

And what better place than a school to share what we know? Created in Tain L'Hermitage 30 years ago by pastry chef Frédéric Bau, L'École Valrhona welcomes hundreds of professionals from all over the world every year. From Tain L'Hermitage to Paris, via New York and Tokyo, visitors perfect their skills and give free rein to their creativity in a place where everyone is encouraged to share and discuss chocolate and sweet cuisine.

Here, sharing also means getting involved in fantastic major projects showcasing passionate people, be they renowned chefs or pastry chefs (including World Pastry Cup and C3 winners) or those of us aiming to become such. This is the aim of the Graines de Pâtissier program, which was created thanks to the Valrhona Foundation. The program gives young people aged 16 to 25 a second chance at getting into the workforce by opening up opportunities in a sector recruiting new talent, namely pastrymaking, chocolate-making and baking. Thanks to Valrhona, chocolate enthusiasts' ranks are swelling and the profession can continue to shine



100% of Valnhorna's cocoa can be traced back to the producer

#### VALRHONA'S SOURCING TEAMS TRAVEL THE WORLD TO SELECT THE FINEST, MOST UNIQUE COCOA PLANTATIONS ON THE PLANET

Over time, Valrhona's sourcing team and producers have established special, long-term relationships rooted in trust. It is thanks to these producers that the team has been able to build up its unique professional expertise.

To imagine the best of chocolate, we launched the Live Long program to embody Valrhona's CSR policy. Live Long found its feet in south-western Ghana. In May 2015, Valrhona sourcing team member Cédric was on a visit to the Wassa N'Kran community, where Valrhona was funding a new community center complete with a children's library and computer room, as well as a producer training base. He was warmly welcomed by a crowd holding up signs bearing the words "We are all Valrhonas" and "Live Long Valrhona". This was our lightbulb moment: It was there and then that we decided "Live Long" would perfectly encapsulate our long-term CSR commitments in all their different iterations.

© Pierre Ollier "In the Heart of Millot", the Millot Plantation in Madagascar

Together, good becomes better

E WANT TO INSPIRE A COLLECTIVE MOVEMENT THAT UNITES EVERYONE IN THE COCOA, CHOCOLATE AND CULINARY INDUSTRIES AROUND A FAIR, SUSTAINABLE COCOA SECTOR AND GASTRONOMY WHICH TASTES GREAT, LOOKS GREAT AND DOES GREAT THINGS FOR THE WORLD.

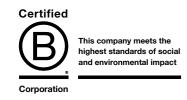
#### THIS MISSION IS AT THE HEART OF EVERYTHING WE DO AT VALRHONA

In practical terms, this means working with our cocoa partners to improve living conditions in producing communities, increase farmers' incomes, protect human rights, prevent deforestation and promote sustainable agricultural practices. We are also working to build a new vision for gastronomy where creativity and sustainability go hand in hand, whether through innovative products and services, promoting sustainable practices through L'École Valrhona or providing tools and support to help our customers become more sustainable themselves. We are committed to doing so while contributing as much as possible to efforts to achieve global carbon neutrality.



#### CREATING A FAIR AND SUSTAINABLE COCOA SECTOR

The cocoa sector is facing multiple challenges. This is why Valrhona has decided to structure its approach around three principles: preserving terroirs and flavors, improving producers' living and working conditions, and protecting the environment. These pillars focus on major commitments, such as improving the income of farmers and their families, fighting against all forms of forced labor, particularly child labor, protecting forests and biodiversity, and our choice to join the global carbon neutrality movement. In order to achieve these objectives, Valrhona is setting up long-term partnerships with men and women working in the field within cocoa-producing companies or cooperatives that share the company's values. It has developed direct relationships in 14 countries around the world.



#### MAKING PEOPLE AND INNOVATION THE DRIVING FORCES **BEHIND THE BUSINESS**

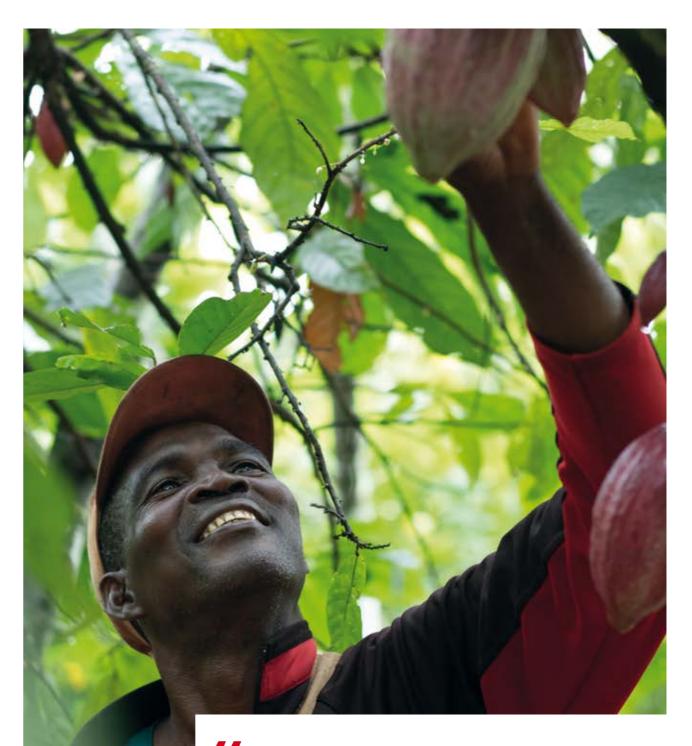
Valrhona's story is about people, first and foremost. Its strength lies in the bonds it forges between cocoa producers, employees and customers. This strength, in turn, is what empowers us to innovate. Valrhona is part of a community. Only by innovating alongside all our stakeholders, listening to their needs and working with them can Valrhona achieve its mission: "Together, let's use good food to make the world a better place." Valrhona builds and maintains these relationships in various ways, including regular satisfaction surveys; focus groups with employees, customers and suppliers; and conversations with NGOs, professional bodies and other companies.

#### DEVELOPING CREATIVE AND ETHICAL GASTRONOMY

Valrhona believes that gastronomy is a source of delight. The company also believes that how we feed ourselves has an impact on biodiversity, the climate and public health, and that chefs have the ability to influence our consumption habits. It is through this power that together we can have a positive impact on our planet, our food and our future. Chefs are taking steps to integrate their social and environmental impact more and more into their creations. Valrhona wishes to support them with this approach so that we can all create a gastronomy that tastes great, looks great and does great things for the world.

#### CONTRIBUTING TO GLOBAL CARBON NEUTRALITY

All activities - from growing cocoa to selling chocolate - have an impact on the environment. Valrhona is committed to minimizing these impacts. For this reason, the company's main focus over the next few years will be to contribute to global efforts to achieve carbon neutrality and to reach this goal across its own value chain by 2025. It is working to reduce its greenhouse gas emissions by cutting back the footprint of its Tain l'Hermitage chocolate factory and to lower emissions from transportation by 30%, to fight deforestation and to promote sustainable agricultural practices. Valrhona is actively working to minimize its environmental impact, including reducing waste by 50% globally, using renewable energy and designing 100% of its products with the environment in mind. Valrhona ensures that its chocolate factory complies with the most stringent environmental regulations. Thanks to our ISO 14001 and ISO 5001 certifications, Valrhona is able to structure the way it manages its operations' environmental footprint and energy consumption and to guarantee the quality of the systems it has in place.



# 66

We are working hand-inhand with our producers and customers to make the cocoa industry fair and sustainable but also to make products that taste great, look great and do great things for the world.

THE BRAND ND ITS SERVIG

Services

Making your life easier

DISCOVER DIFFERENT AREAS OF SALES AND OUR PROM



The Essentials

#### THE DIGITAL SERVICE THAT QUANTIFIES ALL YOUR DESSERTS AND OTHER SWEET TREATS

A true kitchen companion for thousands of makers and restaurateurs around the world, "The Essentials" is a collection of perfectly guantified basic recipes for all Valrhona's products.

Created by L'École Valrhona's chefs, it has made seven key categories of recipes available online (and in print), namely sponges and doughs, creamy textures, mousse textures, fruit, ice cream, chocolate and finishes. More than 120 detailed recipes with accompanying videos are available to gastronomy professionals.

With all-new features for managing your recipes, you can access "The Essentials" online. Organize all your personal recipes online and quantify them automatically depending on your chocolate and portion numbers (or preferred measurement system). We offer pre-prepared model recipes as inspiration, including logs, desserts, tarts and bars. This simple, instant resource makes it easier to create, personalize, share, produce, and save your recipes!



EXPLORE THE STORE AND VIRTUAL HOTEL RESTAURANT!

The Corcle V loyalty program

The Cercle V loyalty program was created for all sweet cuisine professionals. By joining this community of chefs and creatives, members gain the opportunity to swap ideas, innovate, find inspiration and get exclusive advantages such as product previews, special recipes and exclusive events and conferences.

Cercle V has three tiers (bronze, silver and gold) depending on members' minimum annual turnover and business sector. Each tier gives you access to different benefits.





Valnhona's online printing service

PERSONALIZE AND PRINT ALL YOUR COMMUNICATIONS RESOURCES!

#### Entirely customizable content!

This practical tool allows you to print all your necessary customized content: posters, decals, stickers, etc. Personalize your communication resources and receive them ready to be displayed in your store!

#### An exclusive and intuitive service for promoting the highlights of the year:

- 1. Choose a theme, special occasion or type of resource.
- 2. If you'd like to add a logo, choose the one you want to attach! 3. Personalize the text on your resource: the name of your bar, a message to write on a poster, etc.
- 4. Pay and then receive your resources ready to be displayed in your store.

()un virtual worlds

OUR VIRTUAL STORE IS A TOOL FOR PROFESSIONALS THAT HELPS YOU DEVELOP YOUR RANGE!

We offer a number of **promotional ideas** to complete your seasonal or permanent range, whether for your store or your hotel restaurant.

In just a few clicks, find our ready-to-use promo kits and discover our range of ideas and suggestions for making your store lively and seasonal and keeping your customers engaged.



DISCOVER THE ONLINE PRINTING SERVICE BY LOGGING ON TO PRINTED.VALRHONA.COM



THE BRAND ND ITS SERVICES

Valenhorna's Customization Workshop

OUR TEAMS SHARE THEIR EXPERTISE SO THAT YOU CAN EXPRESS WHAT MAKES YOU "YOU". FROM COUVERTURES TO TECHNICAL ASSISTANCE, WE TAILOR OUR CUSTOMIZED PRODUCTS AND SERVICES TO YOUR EXPECTATIONS SO THAT YOU CAN DREAM UP NEW CREATIONS AND DEVELOP YOUR SALES.







#### YOUR FLAVOR

To create the perfect blend, we select the finest cocoa beans, sugars, spices and other ingredients, before modeling them in different ways until we find the ideal balance for you.

Thanks to our team's expertise, you can combine technical excellence with delicious flavor. We can also help you to create your praliné or chocolate bonbons.

AN ACCESSIBLE RANGE OF COUVERTURE SLABS STARTING AT 500KG AND THAT CAN BE MOLDED INTO FÈVES FOR ORDERS STARTING AT 3 METRIC TONS. AVERAGE DEVELOPMENT TIME: 3 TO 9 MONTHS.

You can also find this offer in our Pralinés & Co and Exceptional Extras.

Add an extra dimension to your creations

#### YOUR MOLD

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We give you access to a real hub of expert knowledge around designing and developing molds for chocolates and pastries.

From bars to bonbons, Yule logs and chocolates molded for Christmas or the year's other big events, express your personality in three dimensions.

WITH THE ATELIER CRÉATION TEAM, LET'S PUSH THE LIMITS OF WHAT SHAPES CAN BE! THIS GROUP OF DESIGNERS WILL FIND THE SOLUTION THAT BEST MEETS YOUR NEEDS TO TURN YOUR SIGNATURE INTO UNIQUE MOLDED PRODUCTS.



Packaged products designed specially for you

#### YOUR PACKAGING

Semi-customized:

We add your logo and/or the graphics you want to showcase to existing packaging (e.g., for squares, sticks, bars).

#### Customized:

Packaging specifically developed for your products. We will analyze your plans and assess feasibility.



ASK YOUR SALES REPRESENTATIVE



Testimonial



SIMON ATTRIDGE Executive Pastry Chef at Gleneagles Hotel, Scotland

"Phil had the idea of creating his own chocolate, so working with Valrhona was a no-brainer. We are without a doubt the largest hotel complex in Scotland and one of the largest in the UK. The aim was to find a way to stand apart from all our competitors. Valrhona was central to this. I feel that, as a young chef, it is an incredible idea to work with a company like yours to make a signature chocolate. The experience I gained from the ideas phase right through to design and development was a great learning opportunity for us all. Everyone from the chefs to the reception staff showed an interest, and this opened

#### YOUR SUPPORT

**Technical advice** 

Have you had a problem when using one of our products with your equipment? A technician will help you to fine-tune your configurations.

#### **Pastry-making assistance**

Do you have a question about a technique or how to use a product? Our chefs will step in to share their expertise and creativity with you.

#### Marketing

Need some guidance on how to give your creations the promotion they deserve? Our specialist teams will help you with your merchandising, storytelling and external communications.

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up lots of opportunities. The whole process gives us a real identity and contributes to the company's image. I enjoyed the tasting sessions, and the second couverture was an interesting experience too as I'd got one idea in my head, but you guided me in a different direction. It's something of a synergy between two companies working side by side and sharing ideas. It's a very instructive experience, not only in terms of creating the couvertures but also the entire tasting process. We've formed a real relationship, and this is what has got us to the point where we are today."

THE BRAND ND ITS SERVIC

Foole Valnhona

CHOCOLATE'S FUTURE IS INVENTED AT L'ÉCOLE VALRHONA



Key dates



reated in 1989 in Tain L'Hermitage as a center for chocolate expertise, L'École Valrhona has become a place for learning, creation, innovation and improvement and a hothouse for future inspiration. It is a school which focuses on creativity and technical expertise where attendees can share their ideas about chocolate.

Tain L'Hermitage, Tokyo, Brooklyn and Paris. Four L'École Valrhona schools around the world. There, 36 Valrhona pastry chefs welcome and train passionate virtuoso professionals. As a laboratory for ideas, hotbed of innovation and network for invaluable relationships, L'École Valrhona offers attendees a unique opportunity to perfect their skills in chocolate making, pastry making, baking, ice cream making, restaurant desserts and more. L'École also offers training led by its chefs or internationally renowned sweet cuisine professionals.

In addition to its courses, L'École regularly offers opportunities to meet fellow enthusiasts during workshops and discussion panels.

66 As a center of excellence for chocolate. L'École Valrhona has become a hub of creativity and innovation. and it's here that the industry's latest inspirations form and grow.

1922



1948





The Valrhona brand's first iconic product

- the Rinette chocolate bonbon - remains

as relevant as ever. In fact, it's still hand-

made at Tain l'Hermitage. It shares its name

with Albert Gonnet's daughter. Catherine for

Albéric Guironnet, a pastry maker and confectioner based in Ardèche, founded the Chocolaterie du Vivarais in a former woodshop in Tain l'Hermitage. He was very attentive to quality, so he roasted his cocoa beans himself; this enabled him to become a supplier for other makers and pastry chefs

Rinette for short].

1990



At the foot of the Andes, the El Pedrega

plantation is one of the world's heart-

lands for luxury cocoa, including the

rare Porcelana variety. Valrhona cre-

ated this plantation in 1992 to preserve

1992

own riaht.

Valrhona was able to create Maniari 64% the first Madagascan Single Origin Grand Cru de Terroir, thanks to the strong partnerships it had forged with local producers to guarthe variety, making it a producer in its antee ethical and quality standards were firmly in place.

2012

During one of his cookery demonstrations, Frédéric Bau once absent-mindedly left his white chocolate in the bain-marie. The chocolate had taken on a blond hue and developed aromas reminiscent of shortbread and caramelized milk. It took eight years of research to perfect the recipe for Dulcey.



2013 Valrhona's Cité du Chocolat opened in 2013. Its ambition is to pass on a love for great chocolate to every generation by offering sensory experiences, cookery workshops, virtual plantation visits and a few secrets from behind the scenes in the chocolate factory. The Cité, located in Tain l'Hermitage, has been named France's number-one chocolate attraction and welcomes 140,000 isitors a vear





#### 1986



By blending together different Grand Crus, Valrhona created the world's most bitter chocolate, Guanaja 70%. It was a near-instant success with professionals and consumers alike. The ideal accompaniment to coffee, it was presented in 5g "bitesize" squares in a metal container inspired by cigar boxes

#### 1989



The École du Grand Chocolat is founded in Tain l'Hermitage. It enabled Valrhona to share its expertise with professionals and chefs. As a center of excellence for chocolate, L'École Valrhona has become a real hub of creativity and innovation, and it's here that the industry's latest inspirations form and grow. Three other Écoles have opened since 1989: Tokyo in 2007, Viroflay in 2010 (which now moved to Paris) and Brooklyn in 2015.



The chocolate "fève" concept is launched.



#### 2006

When it came into being, the Valrhona Business Foundation, or Valrhona Foundation as it is now known, had a double objective. One was to raise awareness among children and their families about both the world's vast diversity of flavors and healthy, varied diets. The other was to foster young people's interest in dessert professions and take them on their first steps towards training.



#### 2020

Valrhona obtained B Corporation certification. This status recognizes the company's commitments and the Live Long program but, most importantly, it offers a guide for challenging the status quo and creating a positive impact on the world. By joining the B Corp® movement, Valrhona reaffirmed its determination to create a model which would impact positively on people and the planet. Because businesses can no longer just be the best in the world - they now need to be the best for the world.





In collaboration with Food Made Good - the world's most widely recognized sustainability program, run by the Association de la Restauration Durable - and 30 chefs from all around the world, Valrhona launched its ethical gastronomy guide and self-assessment tool. Both are available free of charge online and they aim to support all professionals in the sweet cuisine industry in their transition towards a more respon sible approach



THE BRAND ND ITS SERVIC



Hukampi 53%

STEP INTO THE UNKNOWN WITH OMBRÉ CHOCOLATE

Chocolate that flaunts the codes of classic gastronomy, interfusing the indulgence of milk with the powerful aromas of Brazilian cocoa. Now is the time to reveal all the ideas you have never dared to express and redefine your creativity.

Corporation

Certified

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